

# MICRO LOAN INITIATIVE

strengthening community  
helping entrepreneurs



## WHO WE ARE...

The Salem State University micro loan initiative is a group of students and faculty who provide small loans to Essex County entrepreneurs through a grant from the Salem Five Cent Savings Bank. We are different from a traditional bank in that we do not require collateral or a comprehensive credit history.

## WHAT DO I NEED TO DO?

- Attend an information session
- Complete an application
- Meet maximum income requirements (see Table-1)
- Maximum loan amount \$500.00
- 8% APR
- Amortized over one year
- "Head Start" 30-day deferment
- Continuous loans for up to three years with good standing

## JOIN OUR COMMUNITY!

Attend bi-weekly team meetings with other loan recipients and Salem State University students and faculty.

Receive one-on-one and group coaching by our student-faculty team.

## CONTACT US

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**BERTOLON**  
SCHOOL OF BUSINESS

### MAXIMUM INCOME REQUIREMENTS

Number of Individuals in Household	Maximum Income
1	\$28,900
2	\$33,050
3	\$37,150
4	\$41,300
5	\$44,600
6	\$47,900
7	\$51,200
8	\$54,500

### MONTHLY PAYMENT SCHEDULE ON A \$500 LOAN

Month /Year	Payment	Principal Paid	Interest Paid	Total Interest	Balance
May 2011	\$43.49	\$40.16	\$3.33	\$3.33	\$459.84
June 2011	\$43.49	\$40.43	\$3.07	\$6.40	\$419.41
July 2011	\$43.49	\$40.70	\$2.80	\$9.19	\$378.71
Aug. 2011	\$43.49	\$40.97	\$2.52	\$11.72	\$337.74
Sept. 2011	\$43.49	\$41.24	\$2.25	\$13.97	\$296.50
Oct. 2011	\$43.49	\$41.52	\$1.98	\$15.95	\$254.98
Nov. 2011	\$43.49	\$41.79	\$1.70	\$17.65	\$213.19
Dec. 2011	\$43.49	\$42.07	\$1.42	\$19.07	\$171.12
Jan. 2012	\$43.49	\$42.35	\$1.14	\$20.21	\$128.76
Feb. 2012	\$43.49	\$42.64	\$0.86	\$21.07	\$86.13
Mar. 2012	\$43.49	\$42.92	\$0.57	\$21.64	\$43.21
April 2012	\$43.49	\$43.21	\$0.29	\$21.93	\$0.00